PALM SPRINGS CEMETERY DISTRICT

AGENDA VIDEO CONFERENCE REGULAR MEETING OF THE BOARD OF TRUSTEES

Thursday, January 12, 2023 at 2:00 P.M.

31-705 Da Vall Drive, Cathedral City, California

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact District Manager Kathleen Jurasky by telephone at (760) 328-3316 forty-eight hours prior to the meeting. Such timely notification will enable the District to make reasonable arrangements to ensure accessibility to this meeting. [CFR 35.102-35.104, ADA title 11].

IMPORTANT NOTICE

NEW LAW

Pursuant to Assembly Bill No. 361 Effective September 16, 2021

The Public May Observe the Meeting and Offer Public Comment Remotely

If you would like to participate in this teleconferenced Board Meeting, please follow these instructions: YOU MAY JOIN MEETING AND COMMENT VIA ZOOM AT: https://us02web.zoom.us/j/2464673948; or CALL IN: 669-900-6833 MEETING ID: 246 467 3948

CALL TO ORDER

ROLL CALL

3. PUBLIC COMMENTS

At this time, pursuant to the Brown Act, any person may comment on matters of general interest within the subject matter jurisdiction of the Board of Trustees, NOT listed on the agenda. Pursuant to the Brown Act, the Board of Trustees will not take action on or discuss matters raised during Public Comment portion of the agenda that are not listed on the agenda.

Comments shall be limited to three (3) minutes per speaker. Speakers may not yield their time to others without the consent of the Presiding Officer. All comments shall be directed to the Board of Trustees and shall be devoid of any personal attacks unrelated to District business. Members of the public are expected to maintain a professional, courteous decorum during public comments.

4. CONFIRMATION OF AGENDA

During this part of the meeting, the Board of Trustees may announce any items being pulled from the agenda or continued to another date.

Items not appearing on the agenda may be added to the agenda as "Urgency Items" provided two-thirds of the Trustees present determine there is a need to take immediate action on the item and the need to take immediate action came to the attention of the Board of Trustees after the posting of the agenda.

CONSENT CALENDAR

All matters listed on the Consent Calendar are considered to be routine in nature and will be enacted by one roll call vote. There will be no separate discussion of these items unless a Trustee or member of the public requests that a specific item be removed from the Consent Calendar for separate discussion and/or action.

a. Approval of December 8, 2022 Special Meeting Minutes

5. CONSENT CALENDAR - continued

b. Approval of December Expenditures
General Fund \$ 98,857.61

Dec Reimburse Voucher 1759 \$ 33,530.15

Dec Reimburse Voucher 1769 \$ 35,330.13 Dec Reimburse Voucher 1760 \$ 65,297.20

Accumulative Capital Outlay \$ 3,202.50

Dec Reimburse Voucher 1761 \$ 3,202.50

Investments

Dec Reimburse Voucher 1757 \$2,260.000.00 \$2,260,000.00

Pet Memorial Park Cemetery \$.00

Total December 31, 2022 Expenditures Checks & Visa/Debit Card 24334-24384 & 23871-23783** Direct Deposits (Payroll) **Employee Appreciation Incentives

\$ 2,362,060.11

- c. Financial Reports as of December 31, 2022 (F-1 thru F-5A)
- d. Resolution 8-2021, Regarding Remote Teleconference Board Meetings per AB361
- e. Resolution 2-2023, Employee Year-End Appreciation Incentives

6. ADMINISTRATIVE CALENDAR

- a. Election of Officers
- b. District Investments General Overview & Update Neal Wilson, Wealth Consulting Group
- c. Review for Discussion and Possible Approval Replacement Utility Vehicle Quote for John Deere Gator
- Soil Fertility Program at Desert Memorial Park EcoFert, Inc. Proposal
- e. California Association of Public Cemeteries (CAPC) 65th Annual Conference Embassy Suites Monterey Bay, March 23-25, 2023 in Seaside, CA
- f. Review for Discussion and Possible Approval Return to In-Person Board Meetings
- g. East Lease Agreement Update 40 Acres

7. LEGISLATIVE CALENDAR

Resolution 1-2023, Transfer Interment Rights & Costs from PN to ACO & GF

8. TRUSTEE AND ATTORNEY SIGNATURES

- 9. BOARD DEVELOPMENT None
- 10. PUBLIC HEARING CALENDAR None
- 11. COMMITTEES
- 12. REPORTS
 - a. Trustees
 - b. District Manager
 - PSCD Strategic Barometer Dashboard and Strategic Barometer

13. FUTURE AGENDA ITEMS

- a. Discussion in 2022/2023 Possible Cap on PSCD Monthly Employer Contribution for Employee Health Insurance Premiums
- b. Postcard Survey Mailing to the Community to Determine Pre-Planning Needs
- Marketing/Advertising
- d. Future Long-Range Planning PSCD Staffing

14. CLOSED SESSION - READING OF THE SAFE HARBOR LANGUAGE

a. Real Property Negotiations pursuant to Government Code Section 54956.8

Property: Assessor Parcel No. 670230017-4 (6.72 Acres) and Assessor Parcel No. 670230019-6 (29.45 Acres)

District Negotiator: Board of Trustees of the Palm Springs Cemetery District and Steven B. Quintanilla,

General Legal Counsel

Negotiating Parties: Mario J. Gonzales, President/CEO RM Da Vall, LLC and Michael Braun, Grit

Development

Under Negotiation: Memorandum of Understanding, Price and Terms of Payment

15. CLOSED SESSION ANNOUNCEMENT

- 16. OPEN SESSION
- 17. ADJOURNMENT

THIS AGENDA IS HEREBY CERTIFIED TO HAVE BEEN POSTED AT OR BEFORE 2:00 P.M., MONDAY, JANUARY 9, 2023

Kathleen Jurasky, District Manager

PALM SPRINGS CEMETERY DISTRICT MINUTES SPECIAL BOARD OF TRUSTEE MEETING

DATE: December 8, 2022

TIME: 11:30 A.M.

PLACE: Spencer's Restaurant, 701 Baristo Road, Palm Springs, California 92234

1. <u>CALL TO ORDER</u> Meeting was called to order by Chairperson Pye at 11:51 A.M.

District Manger Jurasky reported that Trustees Kleindienst and Mallotto are unable to attend today's meeting. She informed the board Trustee Kleindienst has work commitments, and Trustee Mallotto is getting sworn in as a new council member and starting her duties for the city of Rancho Mirage. Motion was made by Trustee Pye, seconded by Trustee Platter to excuse Trustees Kleindienst and Mallotto. Motion carried; vote 3-0 Platter, Pye and Smith.

2. ROLL CALL

Present: Jan M. Pye, Chairperson

LaFaye M. Platter, Secretary Michael V. Smith, Member

Also Present: Kathleen Jurasky, District Manager

Steven B. Quintanilla, Quintanilla & Associates

Not Present: William G. Kleindienst, Vice Chairperson

Lynn T. Mallotto, Treasurer

- 3. PUBLIC COMMENTS None
- **4.** <u>CONFIRMATION OF AGENDA</u> Following a discussion motion was made by Trustee Smith, seconded by Trustee Platter to approve the agenda as presented. Motion carried; roll call 3-0 Platter, Pye and Smith.
- **5.** <u>CONSENT CALENDAR</u> Motion was made by Trustee Platter, second by Trustee Smith to approve the Consent Calendar as presented Motion carried; roll call 3-0 Platter, Pye and Smith.
- 6. ADMINISTRATIVE CALENDAR a. Election of Officers This item deferred to the January 2023 meeting.
- b. Wreaths Across America 12:00pm, Saturday, December 17, 2022 at Desert Memorial Park and Welwood Murray Cemetery Update District Manager Jurasky and Trustee Kleindienst District Manager Jurasky reported the Wreaths Across America ceremony will take place simultaneously at both cemeteries, and invited the Trustees to attend either event.
- c. East 40 Acres Lease Agreement Update No action taken
- 7. LEGISLATIVE a. Resolution 10-2022, Transfer Interment Rights & Costs from PN to ACO & GF

Motion was made by Trustee Smith, seconded by Trustee Platter to approve Resolution 10-2022 transferring \$20,374.81 from PreNeed Fund, 51265 to the General Fund, 51270 and \$11,090.00 from PreNeed Fund, 51265 to Accumulative Capital Fund, 51275. Motion carried, roll call 3-0. Platter, Pye and Smith.

Palm Springs Cemetery District Minutes – December 12, 2022 Page 2 of 3

- **8.** TRUSTEE SIGNATURES AND ATTORNEY Checks and documents needing signatures were completed by the trustees and attorney.
- BOARD DEVELOPMENT None
- 10. PUBLIC HEARING CALENDAR None
- 11. COMMITTEE REPORTS None
- 12. <u>REPORTS</u> a. Trustee Report Trustee Pye reported due to Trustee Kleindienst's work schedule she will be handling the evaluations for District Manager Jurasky and Attorney Quintanilla. She stated she will be following the same procedures as in the previous evaluations, and said there may be changes in the future.
- b. District Manager District Manager Jurasky
 - 1. PSCD Strategic Barometer Dashboard and Strategic Barometer No updates and Nothing to Report
- 13. <u>FUTURE AGENDA ITEMS</u> a. Discussion in 2022/2023 Possible Cap on PSCD Monthly Employer Contribution for Employee Health Insurance Premiums No action taken
- b. Postcard Survey Mailing to the Community to Determine Pre-Planning Needs No action taken
- c. Marketing/Advertising No action taken
- d. Future Long-Range Planning PSCD Staff No action taken
- 14. CLOSED SESSION READING OF THE SAFE HARBOR No Closed Session
- a. Real Property Negotiations pursuant to Government Code Section 54956.8

Property: Assessor Parcel No. 670230017-4 (6.72 Acres) and Assessor Parcel No. 670230019-6 (29.45 Acres)

District Negotiator: Board of Trustees of the Palm Springs Cemetery District and Steven B. Quintanilla,

General Legal Counsel

Negotiating Parties: Mario J. Gonzales, President/CEO RM Da Vall, LLC and Michael Braun, Grit

Development

Under Negotiation: Price and Terms of Payment

- 15. CLOSED SESSION ANNOUNCEMENT
- 16. OPEN SESSION

17. ADJOURNMENT	Meeting was adjourned by	Trustee Pye at 12:00 P.M.	The next board meeting is scheduled
for 2:00 P.M., Thursday,	January 12, 2023.		

DATE:	
	LaFave M. Platter, Secretary

PALM SPRINGS CEMETERY DIST Cash Disbursements Journal

For the Period From Dec 1, 2022 to Dec 31, 2022

Date	Check #	Line Description	Debit Amoun	Credit Amoun
12/1/22	24334	TRANSFER TO INVESTMENTS ACCOUNT 942-881090 (ACO TD AMERITRADE INSTITUTIONAL	305,000.00	305,000.00
12/1/22	24335	TRANSFER TO INVESTMENTS ACCOUNT 942-871911 (EDC TD AMERITRADE INSTITUTIONAL	1,080,000.00	1,080,000.00
12/1/22	24336	TRANSFER TO INVESTMENTS ACCOUNT 946-338636 (EDC TD AMERITRADE INSTITUTIONAL	25,000.00	25,000.00
12/1/22	24337	TRANSFER TO INVESTMENTS ACCOUNT 942-881095 (PRE TD AMERITRADE INSTITUTIONAL	750,000.00	750,000.00
12/1/22	24338	INV 245742 - LANDSCAPE MAINTENANCE FOR NOV 2022 NISSHO OF CALIFORNIA, INC	24,700.00	24,700.00
12/1/22	24339	DISTRICT MANAGER CELL PHONE FOR PERIOD 10/20/22 AT & T MOBILITY	190.39	190.39
12/1/22	24340	DEC 2022 PSCD EMPLOYEE LIFE INSURANCE EXPENSE STANDARD INSURANCE COMPANY RQ	53.17	53.1 7
12/1/22	24341	INV #4878898 - COURIER SERVICE ON 11/9/2022 GLS US	26.41	26.41
12/1/22	24342	FOR GENERAL LEGAL SERVICES RENDERED IN OCT 202 FOR LEGAL SERVICES ON LEASE AGREEMENT IN OCT 2 FOR LEGAL SERVICES ON CELL TOWER LEASE IN OCT 2 FOR LEGAL SERVICE ON PERSONNEL MATTERS IN OCT QUINTANILLA & ASSOCIATES	525.00 160.00 1,053.00 340.00	2,078.00
12/1/22	24343	559833-884768 COMMERCIAL FOR NOV 2022 180819-512108 BUSINESS FOR NOV 2022 559831-884770 FIRE PROTECTION COACHELLA VALLEY WATER DIST	30.76 24.71 88.29	143.76
12/1/22	24344	GROUND SUPERVISOR CELL PHONE FOR 11/20/22 - 12/19/ T-MOBILE	123.72	123.72
12/1/22	24345	INV 205094 - BI-ANNUAL FLOWERS CAMERON NURSERY, LLC	482.03	482.03
12/1/22	24346	INV 427353 -OFFICE MONITORING SERVICE 12/01/2022 - 0 INV 427229 - MAINTENANCE MONITORING SERVICE 12/0 INV 426659 - FIRE MONITORING SERVICE 12/01/2022 - 02/2 DESERT ALARM INC	89.85 89.85 119.97	299.67
12/1/22	24347	IT0000005466 - PS FINANCIALS FOR OCT 2022 DATA VPN RIVERSIDE COUNTY INFORMATION TECHNOLOGY	89.32 4.66	93.98
12/1/22	24348	2023 MEMBERSHIP THOUSAND PALMS CHAMBER OF COMMERCE	175.00	175.00
12/2/22	24349	SERVICE ON AMERICA PLAZA FOUNTAIN FOR NOV 2022 ELOY'S POOL SERVICE & REPAIRS	50.00	50.00
12/2/22	24350	PEST CONTROL MAINTENANCE FOR NOV 2022 WESTERN EXTERMINATOR	97.15	97.15

PALM SPRINGS CEMETERY DIST Cash Disbursements Journal For the Period From Dec 1, 2022 to Dec 31, 2022

Date	Check #	Line Description	Debit Amoun	Credit Amoun
12/2/22	24351	OFFICE WIFI FOR DEC 2022 INV000000501424 ONE RING NETWORKS	200.00	200.00
12/2/22	24352	IN052339 - (1) #0 LINER; (2) #5 VAULTS; (8) #5 LINERS WHITED CEMETERY SERVICE	2,459.00	2,459.00
12/8/22	24356	DEC 2022 PSCD EMPLOYEE DENTAL INSURANCE EXPEN STANDARD INSURANCE COMPANY RB	424.20	424.20
12/8/22	24357	INV 18342870 - IRRIGATION SYSTEM REPAIR SUPPLIES EWING IRRIGATION PRODUCTS, INC	487.92	487.92
12/8/22	24358	TRASH SERVICE - DEC 2022 BURRTEC WASTE & RECYCLING SVCS	473.79	473.79
12/8/22	24359	INV 2212133 - SECURITY PATROL FOR DEC 2022 MAXWELL SECURITY SERVICES, INC	825.00	825.00
12/8/22	24360	YELLOW PAGE ADVERTISING FOR NOV 2022 THRYV	181.10	181.10
12/8/22	24361	SAGE FA BUSINESS CARE GOLD 1 YEAR RENEWAL SAGE SOFTWARE INC	655.00	655.00
12/9/22	24362	TRANSFER TO INVESTMENTS ACCOUNT 942-871911 (EDC TD AMERITRADE INSTITUTIONAL	100,000.00	100,000.00
12/14/22	24363	INV 68782 - (12) BROWN PLASTIC VASES ASCO PACIFIC, INC.	321.48	321.48
12/14/22	24364	WMC USAGE FOR DEC 2022 DESERT WATER AGENCY	535.03	535.03
12/14/22	24365	332245-850914 WELL REPLENISHMENT FOR NOV 2022 COACHELLA VALLEY WATER DIST	2,364.79	2,364.79
12/14/22	24366	OFFICE PHONES FOR PERIOD 12/07/22 TO 1/06/23 FRONTIER COMMUNICATIONS	467.11	467.11
12/14/22	24367	REFUND ELIGIBLE NON-RESIDENT SURCHARGE INTERMENT OF ANABELL YZAGUIRRE TRACY TORRES	700.00	700.00
12/15/22	24368	559833-884768 COMMERCIAL FOR DEC 2022 180819-512108 BUSINESS FOR DEC 2022 559831-884770 FIRE PROTECTION COACHELLA VALLEY WATER DIST	30.76 24.71 86.99	142.46
12/19/22	24369	BUSINESS LICENSE #000168 FOR 01/05/2023 - 01/04/2024 CITY OF CATHEDRAL CITY	92.00	92.00
12/19/22	24370	INV 68821 - (12) GRAY VASES ASCO PACIFIC, INC.	460.83	460.83
12/28/22	24371	JAN 2023 PSCD EMPLOYEE LIFE INSURANCE EXPENSE STANDARD INSURANCE COMPANY RQ	53.17	53.17
12/28/22	24372	JAN 2023 PSCD EMPLOYEE VISION INSURANCE EXPENSE	49.90	5b 2 of 6

PALM SPRINGS CEMETERY DIST Cash Disbursements Journal For the Period From Dec 1, 2022 to Dec 31, 2022

Date	Check#	Line Description	Debit Amoun	Credit Amoun
		METLIFE GROUP BENEFITS		49.90
12/28/22	24373	INV 1511 - FOR GENERAL LEGAL SERVICES RENDERED S	320.00	
		INV 1512 - FOR DAVALL LEASE AGREEMENT RENDERED	200.00	
		INV 1513 - FOR CELL TOWER LEASE RENDERED SEP 2022	80.00	
		QUINTANILLA & ASSOCIATES		600.00
12/28/22	24374	MONTHLY SERVICE ON AMERICAS PLAZA FOUNTAIN -	50.00	
		ELOY'S POOL SERVICE & REPAIRS		50.00
12/28/22	24375	GROUND SUPERVISOR CELL PHONE FOR 12/20/22 - 1/19/2	123.72	
		T-MOBILE		123.72
12/28/22	24376	INV 2531.001-15 - SECTIONS B-39 TO B-44 LANDSCAPE RE	2,557.50	
		INV 2531.003-04 - SECTION B-39 TO B-44 ENGINEERING &	645.00	
		MSA CONSULTING, INC		3,202.50
12/28/22	24377	K JURASKY EXTRA HEALTH INSURANCE FOR DEC 2022	305.67	
		COLONIAL LIFE		305.67
12/28/22	24378	IN820274 - KYOCERA COPIER FOR 12/16/22 TO 1/15/23	164.57	
		CREDIT FROM OVERPAYMENT ON 11/23/2022		30.26
		AIS		134.31
12/28/22	24379	INV 02L0032777377 BOTTLED WATER & OTHER SUPPLIES	97.17	
		INV 02L0032777377 WATER COOLER RENTAL FOR DEC 20	17.38	
		INV 12L0032777377 WATER COOLER RENTAL FOR NOV 20	17.38	
		INV 02K0032777377 WATER COLLER RENTAL FOR OCT 20	17.38	140.21
		READY REFRESH		149.31
12/30/22	24380	IN052676 - (2) #5 VAULTS; (10(#5 LINERS	2,679.00	
		WHITED CEMETERY SERVICE		2,679.00
12/30/22	24381	DEC 2022 PSCD EMPLOYEE RETIREMENT EXPENSE -K J	1,080.85	
		DEC 2022 EMPLOYEE 403B PAYABLE - K JURASKY	3,329.66	
		INVESCO INVESTMENT SERVICES, INC		4,410.51
12/30/22	24382	DEC 2022 PSCD EMPLOYEE RETIREMENT EXPENSE - E A	589.08	
		FRANKLIN - TEMPLETON		589.08
12/30/22	24383	DEC 2022 PSCD EMPLOYEE RETIREMENT EXPENSE - S L	472.06	
		FRANKLIN - TEMPLETON		472.06
12/30/22	24384	DEC 2022 PSCD EMPLOYEE RETIREMENT EXPENSE - S VI	498.21	
		FRANKLIN - TEMPLETON		498.21
12/8/22	CALPERS	DEC 2022 PSCD EMPLOYEE HEALTH INSURANCE EXPEN	4,362.24	
		DEC 2022 PSCD RETIREE HEALTH INSURANCE EXPENSE	383.20	
		DEC 2022 EMPLOYEE PORTION OF HEALTH INSURANCE	173.78	
		CALPERS		4,919.22
12/8/22	DEBIT EA	GREEN DESERT NURSERY - CAROB TREE FOR SECTION	201.13	
		DESERT SPOON FOR DAVALL ENTRY	31.60	
		COMPANY DEBIT CARD		232.73
12/1/22	DEBIT KJ	USPS - POSTAGE STAMPS	244.80	
		COMPANY DEBIT CARD		244.80
12/8/22	DEBIT KJ	ICLOUD+ WITH 200 GB OF STORAGE	2.83	ATT TO
				5b3 of 6

PALM SPRINGS CEMETERY DIST Cash Disbursements Journal For the Period From Dec 1, 2022 to Dec 31, 2022

Date	Check #	Line Description	Debit Amoun	Credit Amoun
		COMPANY DEBIT CARD		2.83
12/8/22	DEBIT KJ	SPENCERS - TRUSTEE ANNUAL LUNCH MEETING COMPANY DEBIT CARD	481.44	481.44
12/13/22	DEBIT KJ	AMAZAON - SANITIZING WIPES COMPANY DEBIT CARD	157.58	157.58
12/17/22	DEBIT KJ	STATER BROS - BATTERIES FOR SPEAKER COMPANY DEBIT CARD	58.66	58.66
12/3/22	DEBIT KJ	STAPLES - COPY PAPER & OTHER SUPPLIES COMPANY DEBIT CARD	372.81	372.81
12/8/22	DEBIT KJ	SEE'S CANDIES - BOARD OF TRUSTEES GIFTS COMPANY DEBIT CARD	281.50	281.50
12/19/22	DEBIT KJ	LAS CASUELAS - STAFF HOLIDAY LUNCH COMPANY DEBIT CARD	209.40	209.40
12/2/22	EDD_TAX	SIT P/R 11/17/2022 TO 11/30/2022 PAID 12/02/2022 SUI P/R 11/17/2022 TO 11/30/2022 PAID 12/02/2022 EMPLOYMENT DEVELOPMENT DEPT	241.32 112.62	353.94
12/16/22	EDD_TAX	SIT P/R 12/01/2022 TO 12/14/2022 PAID 12/16/2022 SDI P/R 12/01/2022 TO 12/14/2022 PAID 12/16/2022 EMPLOYMENT DEVELOPMENT DEPT	342.92 193.99	536.91
12/30/22	EDD_TAX	SIT P/R 12/15/2022 TO 12/28/2022 PAID 12/30/2022 SDI P/R 12/15/2022 TO 12/28/2022 PAID 12/30/2022 EMPLOYMENT DEVELOPMENT DEPT	237.20 116.41	353.61
12/16/22	EDD_TAXa	10 10 10 10 10 10 10 10 10 10 10 10 10 1	0.54 29.09	29.63
12/28/22	EDISON	8000493032 - ADMIN BUILDING FOR PERIOD 11/10/22 TO 1 8001545238 - DAVALL GATE FOR PERIOD 11/14/22 TO 12/13 8002601833 - WELL #4 FOR PERIOD 11/09/22 TO 12/11/22 8003526191 - WELL #2 FOR PERIOD 11/14/22 TO 12/13/22 8004476833 - WMC FOR PERIOD 11/14/22 TO 12/13/22 (DESE 8004476833 - WMC FOR PERIOD 11/14/22 TO 12/13/22 SO CAL EDISON	699.21 28.70 3,671.68 134.97 0.40 15.18	
12/2/22	EXPRESS_	7 10 10 10 10 10 10 10 10 10 10 10 10 10	828.26 1,269.52 296.90	,
12/16/22	EXPRESS_	10 10 10 10 10 10 10 10 10 10 10 10 10 1	1,320.25 2,186.87 511.42	•
12/30/22	EXPRESS_	SOCIAL SECURITY P/R 12/15/2022 TO 12/28/2022 PAID 12/3 MEDICARE P/R 12/15/2022 TO 12/28/2022 PAID 12/30/2022	817.01 1,312.20 306.90	5
		BANK OF AMERICA		5b 4 of

PALM SPRINGS CEMETERY DIST Cash Disbursements Journal

For the Period From Dec 1, 2022 to Dec 31, 2022

Date	Check #	Line Description	Debit Amoun	Credit Amoun
12/2/22	FEES	P/R 11/17/2022 TO 11/30/2022 PAID 12/02/2022 CBIZ PAYROLL	75.12	75.12
12/16/22	FEES	P/R 12/01/2022 TO 12/14/2022 PAID 12/16/2022 CBIZ PAYROLL	103.17	103.17
12/30/22	FEES	P/R 12/15/2022 TO 12/28/2022 PAID 12/30/2022 CBIZ PAYROLL	78.74	78.74
	Total		2,334,542.31	2,334,542.31

PALM SPRINGS CEMETERY DISTRICT PAYROLL DISBURSEMENT JOURNAL - GENERAL FUND

For December 2022

Date	Reference	Employce	Amount
12/2/2022	5708	KATHLEEN JURASKY	2,476.64
12/2/2022	5709	STEPHANIE C. LOZANO	1,454.41
12/2/2022	5710	SCOTT W. VICKREY	1,512.53
12/2/2022	57 11	EDGAR F. ARCHILA	1,696.42
12/16/2022	24353	SCOTT W. VICKREY	1,100.00
12/16/2022	24354	STEPHANIE C. LOZANO	1,000.00
12/16/2022	24355	EDGAR F. ARCHILA	1,200.00
12/16/2022	5717	KATHLEEN JURASKY	2,476.64
12/16/2022	5718	KATHLEEN JURASKY	1,689.27
12/16/2022	5719	STEPHANIE C. LOZANO	1,454.41
12/16/2022	5720	SCOTT W. VICKREY	1,512.53
12/16/2022	5721	EDGAR F. ARCHILA	1,759.57
12/16/2022	5722	EDGAR F. ARCHILA	613.08
12/16/2022	5723	LAFAYE M PLATTER	163.88
12/16/2022	5724	JAN M. PYE	163.88
12/16/2022	5725	MICHAEL V SMITH	163.88
12/30/2022	5731	KATHLEEN JURASKY	2,476.64
12/30/2022	5732	KATHLEEN JURASKY	400.00
12/30/2022	5733	STEPHANIE C. LOZANO	1,454.41
12/30/2022	5734	SCOTT W. VICKREY	1,123.37
12/30/2022	5735	EDGAR F. ARCHILA	1,626.24
		12/1/22 thru 12/31/22	27,517.80

GENERAL FUND, INVESTMENTS & ACO DISBURSEMENT RECAP For December 2022

December Cash Disbursement Journal		2,334,542.31				
December Payroll Disbursement Journal						
TOTAL PSCD DISBURSEMENTS	2,362,060.11					
TOTAL GENERAL FUND EXPENDITURES	98,857.	.61_				
December Payment Voucher # 1759 33,53 December Payment Voucher # 1760 65,29						
Total Payment Vouchers	98,827.35					
AIS Credit from overpayment on 11/23/22	30.26					
TOTAL ACO EXPENDITURES	3,202	.50				
ACO Payment Voucher 1761 MSA Consulting - Section B-39 - B-44 Landsc:	3,202.50 ape					
INVESTMENTS						
Investment Payment Voucher # 1757	2,260,000	.00				
PET CEMETERY DRAWDOWNS	0.	.00				
Loan Amount: 25,00 Current Balance Remaining: 15,00	00.00 00.00					

TOTAL DECEMBER 2022 DISBURSEMENTS

2,362,060.11

RESOLUTION NO. 8-2021

A RESOLUTION OF THE PALM SPRINGS CEMETERY DISTRICT BOARD OF TRUSTEES MAKING FINDINGS PURSUANT TO GOVERNMENT CODE SECTION 54953, AS AMENDED BY ASSEMBLY BILL 361, AND AUTHORIZING CONTINUED REMOTE TELECONFERENCE MEETINGS OF BOARD OF TRUSTEES

WHEREAS, the Palm Springs Cemetery District (the "District) is a special district duly organized and existing under and by virtue of the California Public Cemetery District Law, codified in Health and Safety Code Sections 9000 *et seq.*; and

WHEREAS, Health and Safety Code Section 9020 provides that the Board of Trustees (the "Board") shall serve as the legislative body of District, govern the District, and establish policies for the operation of the District; and

WHEREAS, as amended by AB 361, the Brown Act, as set forth in Government Code section 54953(e), makes provisions for remote teleconferencing participation in meetings by members of a legislative body, without compliance with the requirements of Government Code section 54953(b)(3), subject to the existence of certain conditions; and

WHEREAS, a required condition is that a state of emergency is declared by the Governor pursuant to Government Code Section 8625 and that state or local officials have imposed or recommended measures to promote social distancing, or, the legislative body meeting in person would present imminent risks to the health and safety of attendees; and

WHEREAS, as a result of the COVID-19 pandemic, the Governor proclaimed a state of emergency on March 4, 2020 (the "State of Emergency"), in accordance with Section 8825 of the California Emergency Act, and the state of emergency remains active; and

WHEREAS, as a result of the COVID-19 pandemic, the California Department of Health continues to recommend measures to promote social distancing.

NOW, THEREFORE, THE BOARD OF TRUSTEES HEREBY RESOLVES AS FOLLOWS:

SECTION 1. RECITALS

That the Recitals set forth above are true and correct and are incorporated into this Resolution by this reference.

SECTION 2. FINDINGS

That the Board of Trustees finds that it has reconsidered the circumstances of the previously declared and existing State of Emergency arising from the COVID-19 Pandemic and that the State of Emergency continues to directly impact the ability of the Board of Trustees to meet safely in person.

<u>SECTION 3.</u> CONTINUED AB 361 REMOTE MEETINGS

That the Board of Trustees may continue to conduct public meetings in accordance with Government Code Section 54953(e).

SECTION 4. SEVERABILITY

That if any provision, section, paragraph, sentence or word of Resolution be rendered or declared invalid by any final court action in a court of competent jurisdiction or by reason of any preemptive legislation, the remaining provisions, sections, paragraphs, sentences, or words as hereby adopted shall remain in full force and effect.

SECTION 5. CERTIFICATION

The Secretary of the Board of Trustees shall certify to the passage and adoption of this Resolution, enter the same in the book for original Resolutions of the District, and make a minute of passage and adoption thereof in the records of the proceedings of the Board of Trustees, in the minutes of the meeting at which this Resolution is passed and adopted.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

call vote:	APPROVED AND ADOPTED this 12th day of January 2023, by the following roll
	AYES:
	NOES:
	ABSENT:
	ABSTAIN:
	Jan M. Pye, Board Chairperson
ATTEST:	
LaFaye M. P	Platter, Secretary

RESOLUTION NO. 2-2023

A RESOLUTION OF THE BOARD OF TRUSTEES OF THE PALM SPRINGS CEMETERY DISTRICT FINDING AND DETERMINING THAT A PUBLIC PURPOSE IS SERVED BY A FINANCIAL CONTRIBUTION FROM THE GENERAL FUND TO DISTRICT EMPLOYEES IN THE FORM OF YEAR-END APPRECIATION INCENTIVES AND THAT THE CONTRIBUTION WILL BENEFIT THE MEMBERS OF THE DISTRICT

WHEREAS, the Board of Trustees of the Palm Springs Cemetery District (the "Board") has the discretion to make a financial contribution using the general fund provided the expenditure serves a public purpose; and

WHEREAS, the Board desires to make a financial contribution to the employees of the District in the form of a year-end appreciation incentives; and

WHEREAS, the Board has determined that providing a financial bonus to the employees of the District serves a public purpose in that such appreciation incentives will foster employee loyalty to the District, strengthen relationships between the District employees and the Board, and show the District's appreciation for employees' dedication and hard work, all of which will benefit the members of the District by minimizing District employee turnover.

NOW THEREFORE, THE BOARD OF TRUSTEES OF THE PALM SPRINGS CEMETERY DISTRICT DOES HEREBY RESOLVE AS FOLLOWS:

Section 1. FINDINGS REGARDING DISTRIBUTION OF YEAR-END APPRECIATION INCENTIVES TO DISTRICT EMPLOYEES

That the Board of Trustees of the Palm Springs Cemetery District finds as follows:

- That providing a financial appreciation incentive to the employees of the District serves a public purpose in that such appreciation incentives will foster employee loyalty to the District, strengthen relationships between the District employees and the Board, show appreciation for employees' dedication and hard work; and
- That providing a financial appreciation incentive to the employees of the District will benefit the members of the District by minimizing District employee turnover.

Section 2. APPROVAL OF DISTRIBUTION OF YEAR-END TO APPRECIATION INCENTIVES DISTRICT EMPLOYEES

That the Board approves year-end appreciation incentives to be distributed for the calendar year ending 2022 to the following employees in the amounts indicated:

Employee	Appreciation Incentive Net Amount
Stephanie Lozano, Administrative Assistant	\$ 1,000.00
Scott Vickrey, Assistant Office Accountant	\$ 1,100.00
Edgar Archila, Interim Grounds Supervisor	\$ 1,200.00

Section 3. CERTIFICATION

The Secretary of the Board of Trustees shall certify to the passage and adoption of this Resolution, enter the same in the book for original Resolutions of the District, and make a minute of passage and adoption thereof in the records of the proceedings of the Board of Trustees, in the minutes of the meeting at which this Resolution is passed and adopted.

roll call vote:	APPROVED AND	ADOPTED this	12th day of	f January,	2023 , by	the following	ng
AYES:							
NOES:							
ABSEN ⁻	Γ:						
ABSTAI	N:						
		Jan M	I. Pye, Chair	person			
ATTEST:							
LaFaye M. Platt	ter, Secretary						

PALM SPRINGS CEMETERY DISTRICT SITE SALES & INTERMENTS

DECEMBER 2022

SΔ	l F	3

	Prior N	lonths	Dece	mber	FY 2022 YTD T		FY 202 YTD 7	
	DMP	WMC	DMP	WMC	DMP	WMC	DMP	WMC
Adult, C	141	0	19	0	160	0	137	0
Adult, A&B	3	0	6	0	9	0	6	0
Premium	5	0	0	0	5	0	10	0
Child	3	0	2	0	5	0	4	0
Cremation	16	1	1	1	17	2	22	0
Niche	16	0	4	0	20	0	18	0
TOTALS	184	1	32	1	216	2	197	0

LOT REPURCHASES

	Prior M	lonths	Dece	mber	FY 2022 YTD T		FY 202 YTD 1	
	DMP	WMC	DMP	WMC	DMP	WMC	DMP	WMC
Adult	10	0	0	0	10	0	8	0
Cremation	0	0	0	0	0	0	0	0
Niche	0	0	0	00	0	0	0	0
TOTALS	10	0	0	0	10	0	8	0

TOTAL INTERMENTS

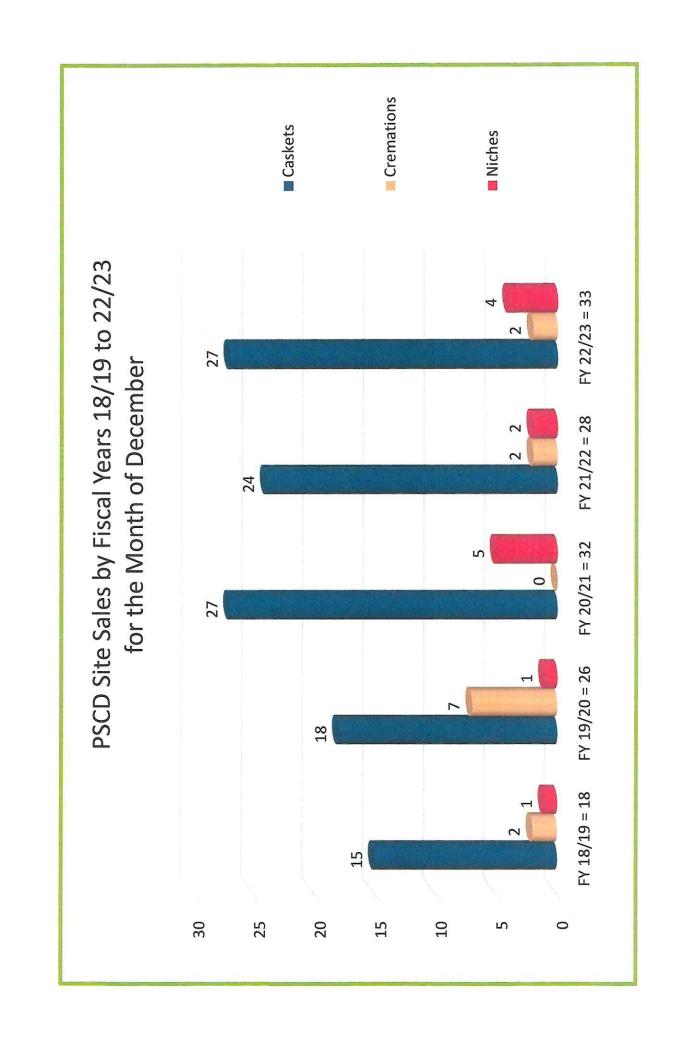
	Prior M	lonths	Dece	mber	FY 2022 YTD T		FY 202 YTD 1	
	DMP	WMC	DMP	WMC	DMP	WMC	DMP :	WMC
Adult	94	0	20	0	114	0	108	0
Child	3	0	1	0	4	0	4	0
Cremation	28	0	3	2	31	2	46	2
Niche	15	0	4	0	19	0	14	0
TOTALS	140	0	28	2	168	2	172	2

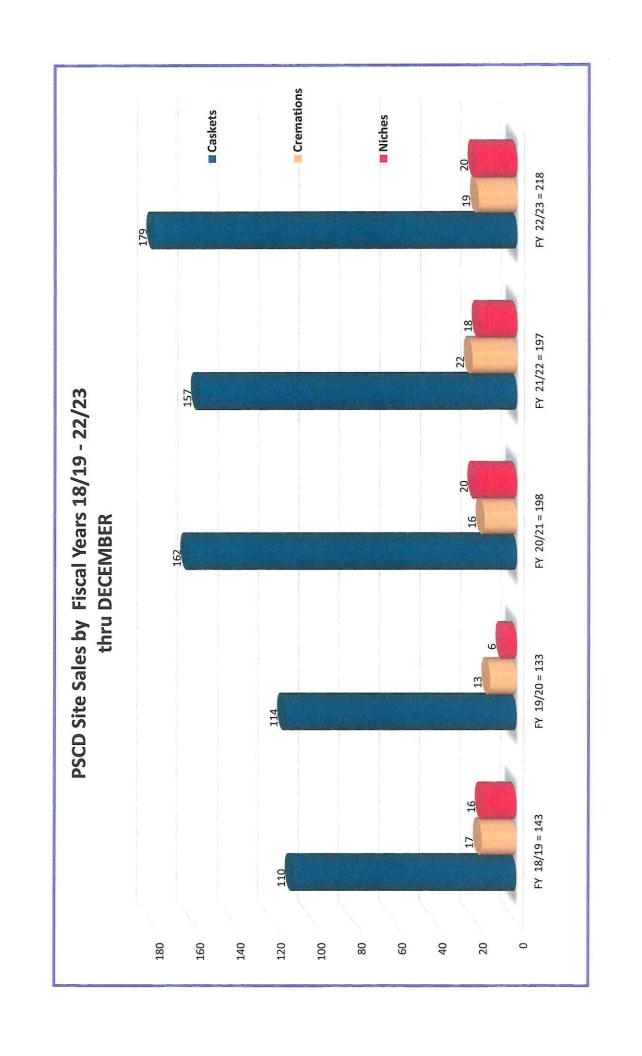
SATURDAY INTERMENTS

	Prior N	Months	Dece	mber	FY 2022 YTD T		FY 202 YTD 1	
	DMP	WMC	DMP	WMC	DMP	WMC	DMP	WMC
Adult	0	0	0	0	0	0	o'	0
Child	0	0	0	0	0	0	O	0
Cremation	0	0	0	0	0	0	O'	0
Niche	0	0	0	0	0	0	O'	0
TOTALS	0	0	0	0	0	0	O.	0

SUNDAY INTERMENTS

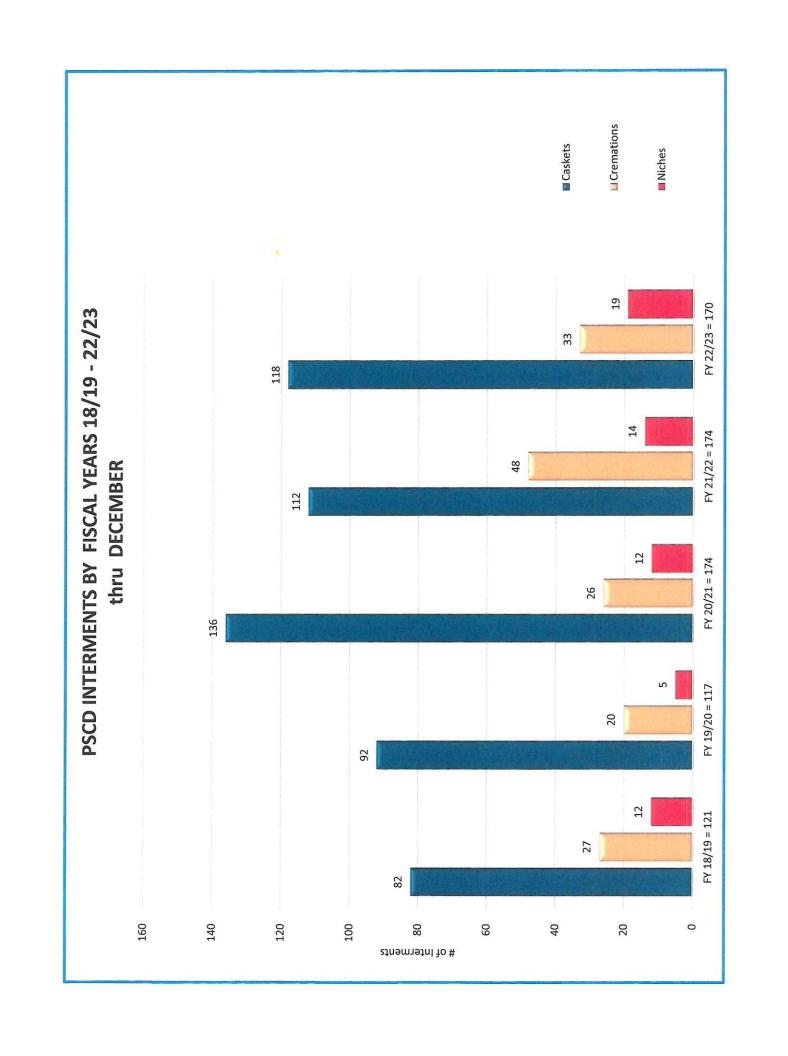
	Prior N	lonths	Dece	mber	FY 202: YTD 7		FY 2021/ YTD To	
	DMP	WMC	DMP	WMC	DMP	WMC	DMP	WMC
Adult	0	0	0	0	0	0	0	0
Child	0	0	0	0	0	0	0	0
Cremation	0	0	0	0	0	0	0	0
Niche	0	0	0	0	. 0	0	0;	0
TOTALS	0	0	0	0	0	0	0.	0





Cremations Caskets Niches FY 22/23 = 3021 FY 21/22 = 21FY 20/21 = 309 FY 19/20 = 2118 For the month of December FY 18/19 = 246 20 10 15 25 2 0

PSCD INTERMENTS by Fiscal Years 18/19 - 22/23:



PALM SPRINGS CEMETERY DIST INCOME STATEMENT - GENERAL FUND FOR THE SIX MONTHS ENDING DECEMBER 31, 2022 PID PID YID

•	PTD	PTD	O DECEMBER	YTD	YTD	
DEVIEND OF	ACTUAL	PRIOR YEAR	VARIANCE	ACTUAL	PRIOR YEAR	VARIANCE
REVENUE OPEN AND CLOSE	22.015.00	20 245 00	4 170 00	120 000 00		
MISC SPECIAL SET-UP	32,915.00 336.50	28,745.00 0.00	4,170.00 336.50	178,090.00	178,210.00	(120.00)
RETURNED CHECK BANK CHARGE	30.00	0.00	30.00	561,50 150.00	0.00 90.00	561.50
INTEREST RECEIVED	2.52	1.20	1.32	5.21	8.43	60.00 (3.22)
LAND LEASE	6,676.70	6,103.01	573.69	44,066.40	36,618.06	7,448.34
MISC INCOME	2,628.51	0.00	2,628.51	2,657.10	200.00	2,457.10
CREDIT CARD CONVEN FEE	733,26	661.60	71.66	4,277.28	4,060.17	217.11
TAX COLLECTIONS	189,251.65	164,979.12	24,272.53	199,421.09	174,919.86	24,501.23
VAULTS	2,305.00	460.00	1,845.00	7,300.00	5,930.00	1,370.00
CREMATION VAULTS	540.00	270.00	270.00	2,720.00	4,390.00	(1,670.00)
LINERS	2,475.00	2,190.00	285.00	16,520.00	13,706.00	2,814.00
GRAVE VASES ENR SURCHARGE	680.05	1,220.00	(539.95)	6,888.55	7,826.75	(938.20)
LOT TRANSFERS	2,840.00 100.00	3,910.00	(1,070.00)	25,990.00	30,570.00	(4,580.00)
COUNTY INTEREST INCOME	1,395.81	100,00 136,46	0.00 1,259.35	800.00 2,239.43	400.00	400.00
DONATIONS & GRANTS	0.00	0.70	(0.70)	0.79	337.93 0.70	1,901.50
HANDLING FEE	10,455.00	6,530.00	3,925.00	54,530.00	51,890.00	0.09 2,640.00
PRENEED CONTRACT SERVICE CHG	900.00	1,100.00	(200.00)	6,000.00	9,100.00	(3,100.00)
VASE/HDSTN SET & CLEAN	4,640.00	4,575.00	65.00	28,375.00	33,455.00	(5,080.00)
						(0,000,00)
TOTAL REVENUE	258,905.00	220,982.09	37,922.91	580,592.35	551,712.90	28,879.45
EMPENGER			HII.			
EXPENSES BECHI AD GALABIES	20 (66 42	20.505.40				
REGULAR SALARIES BOT MEETING COMPENSATION	38,155.42	38,595.40	(439.98)	142,962.86	149,410.92	(6,448.06)
BOT CONFERENCES	538.77 0.00	897.95 0.00	(359.18)	5,567.29	3,591.80	1,975.49
BOT TRAVEL & EXPENSES	0.00	0.00	0.00 0.00	2,175.00	0.00	2,175.00
RETIREMENT/PENSION	2,640.20	2,671.36	(31.16)	34.60 10,519.53	0.00 10,057.29	34.60 462.24
FICA	2,384.33	2,433.88	(49.55)	9,145.12	9,417.53	(272.41)
MEDICARE	557.62	569.21	(11.59)	2,138.77	2,202,48	(63.71)
EMPLOYEE GROUP INSURANCE	4,942.68	5,873.20	(930.52)	29,386.61	39,221.19	(9,834.58)
RETIREE GROUP INSURANCE	383.20	764.41	(381.21)	2,298.89	3,821.92	(1,523.03)
UNEMPLOYMENT INSURANCE	29.09	55.67	(26.58)	300.64	415.39	(114.75)
WORKERS COMP INSURANCE	1,537.21	49.76	1,487.45	9,237.32	553.26	8,684.06
ELECTRICITY	4,550.14	5,332.78	(782.64)	44,462.52	42,415.74	2,046.78
TELEPHONE WATER	904.94	881.52	23.42	4,286.77	4,239.41	47.36
VISA-MASTER CHG FEES	3,186.04 714.72	2,692.22 569.74	493.82	19,082.05	18,866.40	215.65
RETURNED CHECK	15.00	0.00	144,98	4,158.98	4,106.89	52.09
COUNTY SERVICE CHARGE	93.98	93.98	15.00 0.00	105.00 445.04	0.00 442.55	105.00
EDUCATION	0.00	0.00	0.00	121.40	0.00	2.49 121.40
GENERAL INSURANCE	2,430,47	2,117.83	312.64	14,582.82	12,706.98	1,875.84
LEGAL	2,678.00	4,026.00	(1,348.00)	5,820.00	8,309.50	(2,489.50)
LOT REPURCHASE	0.00	3,240.00	(3,240.00)	7,750.00	4,680.00	3,070.00
OFFICE EXPENSE	2,348.90	2,409.85	(60.95)	10,221.00	10,155.03	65.97
TRAVEL & CONVENTION	0.00	0.00	0.00	684.59	0.00	684.59
UNIFORMS & SAFETY EQUIPMENT	0.00	0.00	0.00	97.86	822.65	(724.79)
MTG EXP & SUPPLIES	762.94	500.61	262.33	955.65	795.61	160.04
AUDIT ADVERTISING/PUBLICITY	0.00	0.00	0.00	0.00	7,290.00	(7,290.00)
MEMBERSHIP & DUES	181.10 175.00	315.95	(134.85)	1,392.73	1,390.05	2.68
CA EDUCATION & TRAINING (EDD)	0.54	4,829.00 0.00	(4,654.00) 0.54	5,727.16	5,279.00	448.16
AUTO TRUCK EXPENSE	0.00	0.00	0.00	5.58 2,716.60	0.00 921.93	5.58 1,794.67
LARGE EQUIPMENT REPAIRS	0.00	0.00	0.00	423.68	0.00	423.68
EQUIPMENT REPAIRS	0.00	0.00	0,00	31.53	0.00	31.53
IRRIGATION SYSTEM REPAIRS	487.92	51.81	436.11	1,020.68	4,434.93	(3,414.25)
FERTILIZER AND SEED	714.76	109.90	604.86	15,306.08	14,455.33	850.75
GASOLINE, OIL, TIRES	0.00	1,146.66	(1,146.66)	3,324.96	3,631.40	(306.44)
PLANT & BUILDING	790.91	930.76	(139.85)	9,103.59	5,787.39	3,316.20
TOOLS & SUPPLIES GRAVE LINERS & VAULTS	58.66	0.00	58.66	1,660.02	1,355.00	305.02
GRAVE VASES	5,138.00	4,310.58	827.42	24,140.67	25,774.16	(1,633.49)
CONTRACT TREE/GARDEN MAINTNCE	782.31 24,700.00	873.52 24.700.00	(91.21) 0.00	3,833.94 123,288.62	5,433.13	(1,599.19)
SECURITY CAMERA EXPENSE	179.70	0.00	179.70	359.40	123,314.31 359.40	(25.69)
DMP GROUNDS SECURITY	825.00	725.00	100.00	4,950.00	4,350.00	0.00 600.00
COVID-19 EXPENSES	157.58	0.00	157.58	329.34	148.34	181.00
					X 1015 T	201.00
TOTAL EXPENSES	(103,045.13)	(111,768.55)	8,723.42	(524,154.89)	(530,156.91)	6,002.02
NET CHANGE FROM OPERATIONS	155,859.87	109,213.54	46,646.33	56,437.46	21,555.99	34,881.47
OTHER REVENUE & EXPENSE						
RESERVES TRANSFERRED IN	2,260,000.00	0.00	2,260,000.00	2,260,000.00	0.00	2 240 000 00
RESERVE TRANSFER OUT	2,260,000.00	0.00	2,260,000.00	2,260,000.00	0.00 0.00	2,260,000.00 2,260,000.00
· · · · · · · · · · · · · · · · · · ·		2,00	~,~~,~~,~~		0.00	2,200,000.00
TOTAL OTHER REVENUE & EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00
NET CHANGE	155,859.87	109,213.54	46,646.33	56,437.46	21,555.99	34,881.47

PALM SPRINGS CEMETERY DIST ANNUAL BUDGET INCOME STATEMENT - GENERAL FUND FOR THE SIX MONTHS ENDING DECEMBER 31, 2022

	FOR THE SIX MO		G DECEMBER			
	PTD ACTUAL	PTD BUDGET	VARIANCE	YTD ACTUAL	ANNUAL BUDGET	VARJANCE
REVENUE						
OPEN AND CLOSE	32,915.00	25,787.00	7,128.00	178,090.00	309,450.00	(131,360.00)
MISC SPECIAL SET-UP RETURNED CHECK BANK CHARGE	336.50 30.00	75.00 6.00	261,50 24.00	561.50 150.00	900.00	(338.50)
INTEREST RECEIVED	2,52	1.00	1.52	5.21	70.00 20.00	80.00 (14.79)
LAND LEASE	6,676.70	6,103.00	573.70	44,066.40	73,236.00	(29,169.60)
MISC INCOME	2,628.51	0.00	2,628.51	2,657.10	0.00	2,657.10
CREDIT CARD CONVEN FEE LATE FEE	733.26	713.00	20.26	4,277.28	8,550.00	(4,272.72)
SAT INTERMENT SURCHARGE	0.00	750.00 1,633.00	(750.00) (1,633.00)	0.00 00.0	9,000.00 19,600.00	(9,000.00)
SUN INTERMENT SURCHARGE	0.00	733.00	(733.00)	0.00	8,800.00	(19,600.00) (8,800.00)
TAX COLLECTIONS	189,251.65	35,071.00	154,180.65	199,421.09	420,850.00	(221,428.91)
VAULTS	2,305.00	1,638.00	667.00	7,300.00	19,650.00	(12,350.00)
CREMATION VAULTS LINERS	540.00	0.00	540.00	2,720.00	0.00	2,720.00
GRAVE VASES	2,475.00 680.05	2,232.00 1,033.00	243.00 (352.95)	16,520.00 6,888.55	26,780.00 12,400.00	(10,260.00) (5,511.45)
MEMORIAL WALL INCOME	0.00	25.00	(25.00)	0.00	300.00	(300.00)
ENR SURCHARGE	2,840.00	4,075.00	(1,235.00)	25,990.00	48,900.00	(22,910.00)
LOT TRANSFERS	100.00	83.00	17.00	800.00	1,000.00	(200.00)
COUNTY INTEREST INCOME DONATIONS & GRANTS	1,395.81 0.00	46.00	1,349.81	2,239.43	550.00	1,689.43
HANDLING FEE	10,455.00	0.00 8,179.00	0.00 2,276.00	0.79 54,530.00	0.00 98,145.00	0.79 (43,615.00)
PRENEED CONTRACT SERVICE CHG	900.00	1,133.00	(233.00)	6,000.00	13,600.00	(7,600.00)
VASE/HDSTN SET & CLEAN	4,640.00	5,117.00	(477.00)	28,375.00	61,400.00	(33,025.00)
TOTAL REVENUE	258,905.00	94,433.00	164,472.00	580,592.35	1,133,201.00	(552,608.65)
EXPENSES					•	
REGULAR SALARIES	38,155.42	27,141.00	11,014.42	142,962.86	325,689.00	(182,726.14)
BOT MEETING COMPENSATION BOT CONFERENCES	538,77	1,122.00	(583.23)	5,567.29	13,469.00	(7,901.71)
BOT TRAVEL & EXPENSES	0.00 0.00	208.00 250.00	(208.00) (250.00)	2,175.00 34.60	2,500.00 3,000.00	(325.00) (2,965.40)
COVID-19 PAYROLL	0.00	167.00	(167.00)	0.00	2,000.00	(2,000.00)
TEMPORARY HELP	0.00	833.00	(833.00)	0.00	10,000.00	(10,000.00)
RETIREMENT/PENSION	2,640.20	1,912.00	728.20	10,519.53	22,938.00	(12,418.47)
FICA MEDICARE	2,384.33 557.62	1,671.00 418.00	713.33 139.62	9,145.12	20,052.00	(10,906.88)
EMPLOYEE GROUP INSURANCE	4,942.68	7,113.00	(2,170.32)	2,138.77 29,386.61	5,016.00 85,356.00	(2,877.23) (55,969.39)
RETIREE GROUP INSURANCE	383.20	414.00	(30.80)	2,298.89	4,969.00	(2,670.11)
UNEMPLOYMENT INSURANCE	29.09	283.00	(253.91)	300.64	3,395.00	(3,094.36)
WORKERS COMP INSURANCE	1,537.21	1,645.00	(107.79)	9,237.32	19,742.00	(10,504.68)
ELECTRICITY TELEPHONE	4,550.14 904.94	5,529.00 671.00	(978.86) 233.94	44,462.52 4,286.77	66,350.00	(21,887.48)
WATER	3,186.04	3,354.00	(167.96)	19,082.05	8,050.00 40,250.00	(3,763.23) (21,167.95)
COMMUNITY OUTREACH	0.00	83.00	(83.00)	0.00	1,000.00	(1,000.00)
VISA-MASTER CHG FEES	714.72	750.00	(35.28)	4,158.98	9,000.00	(4,841.02)
RETURNED CHECK	15.00	8.00	7.00	105.00	100.00	5.00
COUNTY SERVICE CHARGE EDUCATION	93,98 0.00	92.00 33.00	1.98 (33.00)	445.04 121.40	1,100.00 400.00	(654.96) (278.60)
GENERAL INSURANCE	2,430.47	2,449.00	(18.53)	14,582.82	29,391.00	(14,808.18)
LEGAL	2,678.00	1,458.00	1,220.00	5,820.00	17,500.00	(11,680.00)
LOT REPURCHASE	0.00	625.00	(625.00)	7,750.00	7,500.00	250.00
OFFICE EXPENSE TRAVEL & CONVENTION	2,348.90	1,583.00	765.90	10,221.00	19,000.00	(8,779.00)
UNIFORMS & SAFETY EQUIPMENT	0.00 0.00	500.00 92.00	(500.00) (92.00)	684.59 97.86	6,000.00 1,100.00	(5,315.41) (1,002.14)
MTG EXP & SUPPLIES	762.94	67.00	695.94	955.65	800.00	155.65
CONTRIBUTIONS	0.00	17.00	(17.00)	0.00	200.00	(200.00)
AUDIT	0.00	683.00	(683.00)	0.00	8,200.00	(8,200.00)
ADVERTISING/PUBLICITY MEMBERSHIP & DUES	181,10 175,00	333.00 500.00	(151.90) (325.00)	1,392.73	4,000.00 6,000.00	(2,607.27)
CA EDUCATION & TRAINING (EDD)	0.54	0.00	0.54	5,727.16 5.58	0.00	(272.84) 5.58
AUTO TRUCK EXPENSE	0.00	292.00	(292.00)	2,716.60	3,500.00	(783.40)
LARGE EQUIPMENT REPAIRS	0.00	333.00	(333.00)	423.68	4,000.00	(3,576.32)
EQUIPMENT REPAIRS	0.00	83.00	(83.00)	31.53	1,000.00	(968.47)
IRRIGATION SYSTEM REPAIRS FERTILIZER AND SEED	487.92 714.76	692.00 1,667.00	(204.08) (952.24)	1,020.68 15,306.08	8,300.00 20,000.00	(7,279.32) (4,693.92)
GASOLINE, OIL, TIRES	0.00	808.00	(808.00)	3,324.96	9,700.00	(6,375.04)
PLANT & BUILDING	790.91	1,667.00	(876.09)	9,103.59	20,000.00	(10,896.41)
ROAD MAINTENANCE	0.00	7,446.00	(7,446.00)	0.00	89,355.00	(89,355.00)
TOOLS & SUPPLIES GRAVE LINERS & VAULTS	58.66 5,138.00	250.00 3,988.00	(191.34) 1,150.00	1,660.02 24,140.67	3,000.00	(1,339.98)
GRAVE LINERS & VACETS GRAVE VASES	782.31	709.00	73.31	24,140.67 3,833.94	47,850.00 8,510.00	(23,709.33) (4,676.06)
CONTRACT TREE/GARDEN MAINTNCE	24,700.00	24,700.00	0.00	123,288.62	296,400.00	(173,111.38)
CONTRACT BURIALS	0.00	417.00	(417.00)	0.00	5,000.00	(5,000.00)
SECURITY CAMERA EXPENSE	179.70	125.00	54.70	359.40	1,500.00	(1,140.60)
DMP GROUNDS SECURITY COVID-19 EXPENSES	825.00 157.58	725.00 42.00	100.00 115.58	4,950.00 329.34	8,700.00 500.00	(3,750.00) (170.66)
TOTAL EXPENSES	103,045.13	105,948.00	(2,902.87)	524,154.89	1,271,382.00	(747,227.11)
NET CHANGE FROM OPERATIONS	155,859.87	(11,515.00)	167,374.87	56,437.46	(138,181.00)	194,618.46
OTHER REVENUE & EXPENSE						
RESERVES TRANSFERRED IN	2,260,000.00	13,182.00	2,246,818.00	2,260,000.00	158,181.00	2,101,819.00
RESERVE TRANSFER OUT OTHER EXPENSE APPROP CONTING	(2,260,000.00) 0.00	0.00 (1,667.00)	(2,260,000.00) 1,667.00	(2,260,000.00) 0.00	0.00 (20,000.00)	(2,260,000.00) 20,000.00
NET CHANGE	155,859.87	0.00	155,859.87	56,437,46	0.00	56,437.46

ACCUMULATIVE CAPITAL OUTLAY INCOME STATEMENT FOR THE SIX MONTHS ENDING DECEMBER 31, 2022

REVENUE	PTD ACTUAL	PTD PRIOR YEAR	VARIANCE	YTD ACTUAL	YTD PRIOR YEAR	VARIANCE
BURIAL RIGHT SALES CURRENT INTEREST & DIVIDENDS COUNTY INTEREST INCOME GAIN/LOSS INVESTMENT FMV	26,550.00 1,714.16 3,988.65 347.30	21,325.00 5,848.12 500.57 (3,952.67)	5,225.00 (4,133.96) 3,488.08 4,299.97	157,220.00 13,226.88 6,221.32 (26,023.13)	154,740.00 12,765.38 1,201.07 (7,201.03)	2,480.00 461.50 5,020.25 (18,822.10)
TOTAL REVENUE	32,600.11	23,721.02	8,879.09	150,645.07	161,505.42	(10,860.35)
	32,600.11	23,721.02	8,879.09	150,645.07	161,505.42	(19,860.35)
EXPENSES						
INVESTMENT ADVISOR FEES COUNTY SERVICE CHARGE	0.00 0.00	0.00 0.00	0.00 0.00	2,527.50 20.85	2,645.23 0.00	(117.73) 20.85
TOTAL EXPENSES	0.00	0.00	0.00	(2,548.35)	(2,645.23)	96.88
NET CHANGE FROM OPERATIONS	32,600.11	23,721.02	8,879.09	148,096.72	158,860.19	(10,763.47)
OTHER REVENUE & EXPENSE	· ·					
REVENUE TRANSFERRED IN	11,090.00	0.00	11,090.00	23,140.00	15,600.00	7,540.00
TOTAL OTHER REVENUE & EXPENSE	11,090.00	0.00	11,090.00	23,140.00	15,690.00	7,540.00
NET CHANGE	43,690.11	23,721.02	19,969.09	171,236.72	174,460.19	(3,223.47)

ENDOWMENT CARE FUND INCOME STATEMENT FOR THE SIX MONTHS ENDING DECEMBER 31, 2022

•	PTD ACTUAL	PTD PRIOR YEAR	VARIANCE	YTD ACTUAL	YTD PRIOR YEAR	VARIANCE
REVENUE				11070112	111011111111	AMARICE
WMC ENDOWMENT CARE ENDOWMENT CARE DEPOSITS CURRENT INTEREST & DIVIDENDS COUNTY INTEREST INCOME GAIN/LOSS INVESTMENT FMV	1,370.00 19,907.19 2,181.71 0.00 20,517.09	60.00 18,269.00 23,960.41 474.45 (32,034.92)	1,310.00 1,638.19 (21,778.70) (474.45) 52,552.01	1,490.00 137,691.00 27,179.63 2,006.44 (94,288.38)	95.00 146,422.64 34,003.44 1,047.19 (51,443.86)	1,395.00 (8,731.64) (6,823.81) 959.25 (42,844.52)
TOTAL REVENUE	43,975.99	10,728.94	33,247.05	74,078.69	130,124.41	(56,045.72)
EXPENSES						
INVESTMENT ADVISOR FEES	0.00	0.00	0.00	13,937.97	14,699.43	(761.46)
TOTAL EXPENSES	0.00	0.00	0.00	13,937.97	14,699.43	(761.46)
NET CHANGE	43,975.99	10,728.94	33,247.05	60,140.72	115,424.98	(55,284.26)

PRENEED FUND INCOME STATEMENT FOR THE SIX MONTHS ENDING DECEMBER 31, 2022

REVENUE	PTD ACTUAL	PTD PRIOR YEAR	VARIANCE	YTD ACTUAL	YTD PRIOR YEAR	VARIANCE
CURRENT SALES	17,891.16	17,916.16	(25.00)	141,225.54	123,582.09	17,643.45
CURRENT DEFERRED REVENUE	10,569.44	8,271.51	2,297.93	78,612.61	78,074.86	537.75
CURRENT INTEREST & DIVIDENDS	1,665.27 0,00	9,574.30 294.55	(7,909.03) (294.55)	18,917.41 1.577.73	19,932.50 692.38	(1,015.09) 885.35
COUNTY INTEREST INCOME GAIN/LOSS INVESTMENTS FMV	398.39	(8,244.14)	8,642.53	(38,070.70)	(14,610.92)	(23,459.78)
GAUNILOSS IN VESTIVENTS FIVI V	270.33	(0,244,14)	0,042.33	(30,070.70)	(14,010.92)	(23,435.16)
TOTAL REVENUE	39,524.26	27,812.38	2,711.88	202,262.59	207,670.91	(5,408.32)
EXPENSES						
INVESTMENT FEES	0.00	0.00	0.00	4,894,33	5,135.01	(240.68)
COUNTY SERVICE CHARGES	0,00	0.00	0.00	0.34	0.00	0.34
LOSS ON TRANSFER (INTER COSTS)	1,154.06	0.00	1,154.06	2,468.33	2,036.91	431.42
SALES TRANSFR OUT (PRIOR YR)	11,090.00	0.00	11,090.00	23,140.00	15,600.00	7,540.00
TOTAL EXPENSES	12,244.96	0.00	12,244.06	30,503.00	22,771.92	7,731.08
NET CHANGE	18,280.20	27,812.38	(9,532.18)	171,759.59	184,898.99	(13,139,40)



ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

RDO Agriculture Equipment Co 20 Iowa Avenue Riverside, CA 92507 US

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

RDO Agriculture Equipment Co 20 Iowa Avenue Riverside, CA 92507 951-682-5353 SLMiller@rdoequipment.com

Quote Summary

Prepared For:

PALM SPRINGS CEMETERY DIST 31705 DA VALL DR CATHEDRAL CITY, CA 92234 Business: 760-328-3316

Delivering Dealer:

RDO Agriculture Equipment Co

Stefanie Miller 20 Iowa Avenue Riverside, CA 92507 Phone: 951-682-5353

slmiller@rdoequipment.com

Sourcewell Membership needed to utilize gutoe: https://www. sourcewell-mn.gov/cooperative-purchasing/how-it-works * Current ETA 2-4 months from date RDO Equipment Co. confirms

receipt of agency PO or LOI. ETA can be subject to change without notice

Quote ID: 28013748 Created On: 04 January 2023

Last Modified On:

Qty

04 January 2023

03 February 2023 **Expiration Date:**

Equipment Summary

Equipment Total

Salesperson : X

JOHN DEERE GATOR™HPX615E

California (Model Year 2023)

Contract: Sourcewell Turf 031121-DAC (PG BT CG 23)

Price Effective Date: January 3, 2023

Selling Price

\$19,585.68 X

1

\$ 19,585.68

Extended

\$ 19,585.68

* Includes Fees and Non-contract items

Includes: Extende Cargo Be Taxes, Deliver & CA Tire Fee

* TOTAL COST: \$21,436.43 * With \$3,171.11. Governmental Discount

\$ 19,585.68
\$ 19,585.68
\$ 1,713.75
\$ 7.00
\$ 130.00
\$ 0.00
£ 24 426 42
\$ 21,436.43
(0.00)
(0.00)
\$ 21,436.43

Accepted By : X____ 6C 1 of 5



Selling Equipment

Quote Id: 28013748 Customer Name: PALM SPRINGS CEMETERY DIST

ALL PURCHASE ORDERS MUST BE MADE OUT

TO (VENDOR):

RDO Agriculture Equipment Co 20 Iowa Avenue Riverside, CA 92507 US ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

RDO Agriculture Equipment Co 20 Iowa Avenue Riverside, CA 92507 951-682-5353 SLMiller@rdoequipment.com

JOHN DEERE GATOR™HPX615E California (Model Year 2023)

Hours:

Stock Number:

Contract: Sourcewell Turf 031121-DAC (PG BT CG 23)

Selling Price *

Price Effective Date: January 3, 2023

\$ 19,585.68

Price Effe	ective Date: January 3,						19,585.08
		* Pri	ce per item	- includes F	ees and No	n-contract	tems
Code	Description	Qty	List Price	Discount%	Discount	Contract	Extended
					Amount	Price	Contract
							Price
57G9M	GATOR™HPX615E	1	\$ 14,499.00	14.00	\$ 2,029.86	\$ 12,469.14	\$ 12,469.14
	California (Model Year 2023	and the same of the same of					testado anos especiales de la
		Stan	dard Option	THE RESERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.			
001G	California	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
0505	Build To Order	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
1013	Turf Tires - Yellow	1	\$ 192.00	14.00	\$ 26.88	\$ 165.12	\$ 165.12
2007	Standard Bench Seat -	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
	Black						
2350	Park Position in	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
	Transmission						
3001	Cargo Box with Paint and	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
	Rear Reflectors		tall blin nemen		SECTION OF SECTION		4
3120	Cargo Box Manual Lift with	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
	Prop Rod		120 NV 120 21 1 120 20	707-4-10212	2 202 22		
4004	Deluxe Cab Frame/Including	1	\$ 1,804.00	14.00	\$ 252.56	\$ 1,551.44	\$ 1,551.44
#:	Glass Windshield with						
	Wiper, Electrical Kit, Rear Window and Nets					Sec.	
4049	Less Black Poly Roof	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
	Less Front Brush Guard	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
4249		1		14.00	NO 120 842 180	W 12 V 12	- 20
Selection of the second	Standard Options Total		\$ 1,996.00		\$ 279.44	\$ 1,716.56	\$ 1,716.56
		ALCOHOLD STREET	nents/Non-C	WEST CONTRACTOR OF THE PARTY OF	MANAGEMENT REPORTED TO THE PROPERTY OF THE PARTY OF THE P		0.007.00
BM25445	Deluxe Close-Off Panel for	1	\$ 427.83	14.00	\$ 59.90	\$ 367.93	\$ 367.93
D. 10.4000	Poly or Glass Doors	, a	A F 4 F 0 0 0	44.00	¢ 704.04	¢ 4 400 00	£ 4 400 00
THE SHOWEN MICH SHOWS	Deluxe Poly Door	1	\$ 5,150.32	14.00	\$ 721.04	\$ 4,429.28	\$ 4,429.28
MONTH CONTRACTOR	Cargo Bed Extender	1	\$ 428.92	14.00	\$ 60.05	\$ 368.87	\$ 368.87
and the way of the same of	Backup Alarm	1	\$ 148.72	14.00	\$ 20.82	\$ 127.90	\$ 127.90
Open	Open Market -Panel Kit -	1	\$ 106.00	0.00	\$ 0.00	\$ 106.00	\$ 106.00
	PANEL KIT, KIT, HALF						
BM24998	DOOR COLOR PAN						



Selling Equipment

Quote Id: 28013748 Customer Name: PALM SPRINGS CEMETERY DIST

ALL PURCHASE ORDERS MUST BE MADE OUT

TO (VENDOR):

RDO Agriculture Equipment Co 20 Iowa Avenue Riverside, CA 92507

US

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

#3,171.11
Governmental
Discount

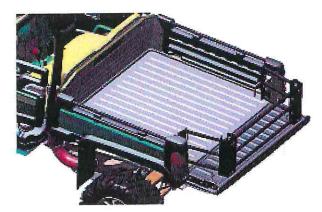
RDO Agriculture Equipment Co 20 Iowa Avenue Riverside, CA 92507 951-682-5353

act-riv@rdoequipment.com

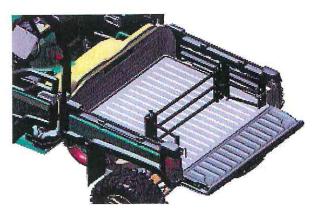
Dealer Attachments Total	\$ 6,261.79	\$ 861.81	\$ 5,399.98	\$ 5,399.98
Value Added Services Total	\$ 0.00		\$ 0.00	\$ 0.00
Total Selling Price	\$ 22,756.79	\$ 3,171.11	\$ 19,585.68	\$ 19,585.68



Cargo bed extender



Cargo bed extender



Cargo bed extender

The cargo bed extender conveniently extends the rear of the cargo bed, and also acts as a cargo box divider when it is flipped inside of the cargo box. The cargo bed extender easily flips in or out with the use of quick-pull pins.

Code	Attachment	Description
	BM25700	Cargo bed extender
		NOTE: Compatible with TX, TX Turf, TH, TE, XUV625i, XUV825i, XUV825i S4, XUV855D, XUV855D S4
		Compatible with Model Year 18 and newer HPX615 and HPX815

Ask a product-related question (JavaScript:open_win('http://dlrdoc.deere.com/sales/salesmanual /feedback_form.html?referrer=http://dlrdoc.deere.com/sales/salesmanual/en_NA/utility_vehicles /attachments/BM25700_cargo_bed_extender.html'))

Feedback





October 10, 2022

By Email & U.S. Mail

Kathleen Jurasky
Palm Springs Cemetery District
31-705 Da Vall Drive
Cathedral City, CA 92234

Re: Updated Proposal for Palm Springs Cemetery

Dear Kathleen,

We appreciated your taking the time to meet with EcoFert's field operations manager, Brandon, at the Palm Springs Cemetery last week. Based on Brandon's conversation with you and his on-site observations, EcoFert has a much better idea about the challenges and goals for care of the Cemetery's landscapes.

Program Service

The Cemetery has a great deal of sand base, which presents a challenge. In addition, there are a number of mature trees, including conifers, which require plenty of water in the desert climate.

We are very confident that the EcoFert Program will improve the resiliency of the turf, build up a more sustainable soil structure, and permit at least a 10% reduction in water usage.

In conjunction with our on-site Program service to apply soil amendments, EcoFert will review the landscapes and take photos. We will





notify the Cemetery of any irrigation and maintenance issues that we observe.

Hydretain is the amendment applied by EcoFert that reduces water usage. Hydretain works by pulling and holding on to water. As a result, water that normally evaporates or falls through sandy soil will be held in the root zone. Our hope is that there will be a hands on irrigator on your staff to work with. This will best allow EcoFert to initiate changes in the water schedule which are essential to achieving water savings goals.

Installation

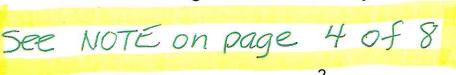
With a minimum of two year Program contract, EcoFert will waive the charge for installation of a fertigation injection system. This is a savings of at least \$5,850. If the Cemetery receives a grant that covers the installation price, we leave to the Cemetery's discretion whether to pay EcoFert.



Eco Fert, Inc Has agreed to pay for on-site improvements
For installation of the fertigation system, EcoFert requires that the
Cemetery provide:

- Power to the injection system;
- 2. A 5' x 8' pad for the injection equipment; and
- 3. A shelter of sufficient size, to house the injection equipment and holding tank from weather conditions.

As stated before, the injection system will be fully warranted for the life of the EcoFert Program at the Cemetery.







Program

Based on our informed analysis of the needs of the Cemetery and that we have now initiated Program service for the entire City of Yucca Valley, we are able to reduce the monthly price for the combined Soil Fertility Program and Water Conservation Solution to \$75 per acre. This special offer is contingent on a minimum of two year Program contract. That will mean that the monthly price for the 32 acres at the Cemetery will be \$2,400, with an annual price of \$28,800. EcoFert can hold this pricing if accepted by December 31, 2022.

Kathleen, we hope that you can see that EcoFert can and will achieve great results for the Cemetery. EcoFert is prepared to install the injection system and initiate the Program and Water Conservation Solution at the Cemetery within two to four weeks after authorization to proceed.

Very truly yours,

Charles Barsam, CEO

CB:mh cc: Lou Franson



A survey of Desert Memorial Park actual acres to be irrigated will be conducted by MSA Consulting, Inc. in Rancho Mirage. When concluded the 32 acres will be corrected, and the monthly fee will be reduced by EcoFert, Inc. to reflect the actual acres to be irrigated.





To: Palm Springs Cemetery

EcoFert, Inc. is excited about the opportunity to apply our Soil Fertility Program for the Palm Springs Cemetery. The primary benefit of fertigation is to utilize the irrigation system to supply liquid nutrients directly into the root zone of the landscapes. The organic based soil amendments are rich in the nutrients essential to plant health, such as calcium, nitrogen, potassium and magnesium.

The EcoFert Program is based on soil science. We will have soil samples from the Cemetery analyzed by a licensed laboratory to determine what nutrients will accomplish the ultimate goal of a healthier, more sustainable landscape. We will source and supply those nutrients for the Cemetery on a monthly basis.

As EcoFert's organic based soil amendments achieve greater penetration into the root mass, less water will be needed to sustain healthy plants. Just how much water will be saved depends on a number of factors, such as climate conditions, quality of irrigation system, quality of adjustment in the irrigation schedules, and overall maintenance practices.

EcoFert's highly experienced field technicians will consult with the Cemetery to optimize water savings and field maintenance practices to achieve cost reductions. With the EcoFert Program, the Cemetery will no longer have to incur the expense of purchasing and applying granular fertilizers.

An additional benefit to the Cemetery will be a drastic reduction in degradation to stone works, such as headstones. Organic based products have far less corrosive properties than petroleum based granular fertilizers.

NOTE



As a reminder, EcoFert is pleased to offer to pay for the on-site improvements required for the fertigation system. That would include both a concrete pad for the equipment and an 8' high chain link enclosure with a gate and slabs to protect the equipment from weather. The estimated cost for these improvements is \$12,000.





EcoFert has provided our Soil Fertility Program for the following cemeteries:

- Diocese of Orange
 - o Holy Sepulcher Cemetery Since April, 2012
 - Ascension Cemetery Since February, 2013
- Orange County Cemetery District
 - o El Toro Cemetery Since August 2013
 - o Anaheim Cemetery Since August 2013
 - o Santa Ana Cemetery Since August 2013
- Temecula Cemetery Since July 2015
- Mission Memorial Cemetery (Seaside, CA) Since June, 2019





<u>Amendments</u> – The choice of soil amendment(s) in primarily based upon the soil analysis, the type of landscape, use of property and climatic conditions.

Soil Needs – The results of the soil test will largely drive the determination as to what particular amendments will be needed to achieve healthy, sustainable soils.

Type of Greenscape —Whether the property is primarily grasses and/or plants/shrubs, will also have a large affect on what types of amendments will be used.

Property Use – A high use sports field, most particularly for football, soccer, lacrosse and other heavy use activities, will require a different amount and type of soil amendments than casual use parkland.

Type of Water – Basically there are three types of water used for landscapes – potable, reclaimed and well. Reclaimed water has much higher negative affects on landscapes than potable water, which can be addressed by the EcoFert amendments.

<u>Installation</u>- The Ecofert team provides all installation materials, labor and necessary hardware. The installation is coordinated with the client to assure the most effective start of the Program. The installation can take anywhere from 4 hours to 2 days to complete.

Hardware – EcoFert provides all of the specialized hardware necessary for the installation.

Labor – EcoFert utilizes specially trained and/or certified personnel, who are acutely aware of the factors needed to assure a properly operating fertigation system.

Electrical Incidental to Injection System – There are a wide variety of electrical needs associated with the proper operation of the injector system. If there is a 110 volt electrical power to within 5 feet of the point of connection, EcoFert will provide all of the necessary electrical hook up. Otherwise, EcoFert will advise a client as to necessary steps for sufficient power to the POC.

Test at Conclusion – EcoFert will test the injector system at the conclusion of the installation to assure that properly operating.

1237 S. Wright St., Santa Ana, Ca. 92705 949-945-5201 * www.ecofert.org





<u>Clean Up</u> – EcoFert will cleanup of the site to the condition existing prior to the installation.

Life of Program Guaranty – EcoFert will assure the proper operation of the injector system during the full time that the Program is in place for the subject property. This includes all repair or replacement of all hardware, as well as associated costs.

<u>Service</u> – EcoFert services the injector system at least once a month. All service is performed by EcoFert trained personnel.

Monthly Amendment Supply – EcoFert will provide the appropriate amount of soil and other amendments on a monthly basis.

Monthly System Review – In addition to determining whether the amendments are properly being applied to the property. EcoFert will visually inspect the injector system to determine whether there are any malfunctions or irregularities.

Annual Soil Test – On each anniversary of the start of the Program, EcoFert will take a follow up soil test. The results of the soil test will be shared with the client, and any further recommendations based on those results will be implemented.

Annual Program Review – In conjunction with the annual soil test, EcoFert will schedule an on-site property review with the client. The purpose of the review is to determine whether the desired results of the Program have been achieved, and to further determine as to whether there have been any changes in use or make up of the property.

1237 S. Wright St., Santa Ana, Ca. 92705 949-945-5201 * www.ecofert.org Board of Trustoes
Noel Hatch
Maribel Marroquin
William E. Nelson
Kelly Rivers
Cynthia Ward



District Office
25751 Trabuco Road
Lake Forest, CA 92630-4348
Phone: (949) 951-9102
Fax: (949) 951-0236
www.occemeterydistrict.com

Tim Deutsch General Manager

ORANGE COUNTY CEMETERY DISTRICT

August 19, 2019

Yale Hooper VDLA Architects 462 Stevens Avenue Suite 107 Solano Beach, CA 92075

Dear Mr. Hooper:

The Orange County Cemetery District manages and maintains three public cemeteries, which are amongst the oldest burial grounds in the County. As a government entity, we are required to be good stewards of the land as well as the public funds. In 2012, I was introduced to EcoFert by a former colleague that I had worked with in another government entity. He was very enthusiastic about the fertigation system that EcoFert provides and wanted to introduce their services to the District.

The District currently manages a total of approximately 60 acres of lawn (and developing a fourth cemetery within the next 2 years) with a staff of 14 groundskeepers, who also perform interment services and customer service. At the time Ecofert approached the District, staff had been spending countless hours spreading granular fertilizer throughout the properties and making sure that the irrigation cycle was coordinated to get proper coverage. We had heard about and seen some other products that were injected in the irrigation system, but had not ever pursued it. We were intrigued with the EcoFert system and asked for more information and analysis.

Lou Franson and Steve Hagy worked together with our staff to analyze our current process, soil conditions, water content and other factors to determine if the EcoFert system would help to improve the health and condition of the lawns. A proposal was presented to the District which included a financial comparison which showed that the District could save water usage and that the extra staffing hours could be directed towards customer service and other maintenance. After several meetings with staff and presentations to the Board, the District approved an agreement with Ecofert.

In the past 7 years working with Ecofert, if any issues, concerns or changes were needed, the staff at Ecofert has always responded in a prompt and professional manner. The field technicians work well with our irrigation and maintenance staff and make adjustments as needed for events or programs. Overall, the health and beautification of the cemeteries are dramatically improved over the past 7 years. At one of the cemeteries, we share boundary lines with a private cemetery and I am constantly hearing from families about how nice and green our lawns are compared to the other cemetery.

The Ecofert staff are always very cognizant of the fact that they are in a cemetery and not a park. They are very concerned about the visitors and services that take place throughout the day. They coordinated their service, so that the noise from the equipment would not disrupt any services. In addition, while working in the cemetery, they have the utmost concern for the care of the graves, monuments and markers.

I recommend Ecofert to your clients and know that they will work very hard to provide you with a superior product and provide you with excellent customer service. If you have any questions, please do not hesitate to call me at the District office (949) 951-9102.

Sincerely,

Tim Deutsch General Manager Recommendation from Orange County Cemetery District

Conference Agenda

Thursday, March 23, 2023	h 23, 2023
6:00-9:00 a.m.	6:00-9:00 a.m. Cooked-to-Order breakfast for registered Hotel Guests
8:00 a.m.	Exhibitor's set-up displays
8:00 a.m.	Annual Golf Tournament - Pacific Grove Golf Links
4:30-7:00 p.m.	4:30-7:00 p.m. Registration Desk Open
5:30-7:00 p.m.	5:30-7:00 p.m. Hospitality in Exhibitor's Showroom

Friday, March 24, 2023

•	The state of the s	
	6:00-9:00 a.m.	Cooked-to-Order breakfast for registered Hotel Guests
	7:15 a.m.	Registration Desk Opens
*****	8:00 a.m.	Call To Order - Pledge of Allegiance
		Welcome/Program Introductions
	8:15 a.m.	Featured Cemetery - Davis Cemetery District
		Presented by: Jessica Smithers, Superintendent
	8:30 a.m.	They're Not Your Friends, They're Your Employees,
		Presented by: Robert Hunt, Attorney
	10:30 a.m.	Break: Visit Exhibits
	·11:00 a.m.	Prevailing Wages and The Public Works Projects 101;
		Presented by: Mark Velasquez, Attorney
	12:00 Noon	Lunch: Exhibitors Introduction
		"Mel Lewis Memorial Awards"
	1:20 p.m.	Donation Drawing
	1:30 p.m.	Harassment Prevention Training,
		Presented by: Karen O'Neil, Attorney of Kirk & Simas
	3:30 p.m.	Adjourn - Visit Exhibits
	4:00-5:30 p.m.	Board of Directors Meeting - Observers Welcome
	6:00 p.m.	Dinner/Music/Dancing/Photo Booth
_	•	

"Honorary Membership Awards"

Guests

a.m. Registration Desk Opens a.m. Combined Group Session: Trustees/Managers/Secretaries b.a.m. Break: Visit Exhibits b.a.m. Combined Group Session: (continue) b.a.m. Combined Group Session: (continue) b.a.m. Combined Group Session: p.m. Donation Drawing	Hotel

Saturday, March 25, 2023

	7:00-10:30 a.m. 7:15 a.m.	7:00-10:30 a.m. Cooked-to-Order breakfast for registered H 7:15 a.m. Registration Desk Opens
	8:00 a.m.	Combined Group Session: Trustees/Managers/Secretaries
	10:00 a.m.	Break: Visit Exhibits
	10:50 a.m.	Exhibitor's Drawing
	11:00 a.m.	Combined Group Session: (continue)
	12:00 Noon	Lunch
_	1.00	D

Budget Preparation Training, Presented by: Kevin Brejnak, Cemetery District CPA Adjourn "Grand Prize Drawing" Board of Directors Meeting-Election of Officers Annual Meeting - Board of Directors Election Annual Awards Dinner 1:30 p.m. 2:30 p.m. 3:30 p.m. 4:00 p.m. 6:00 p.m.

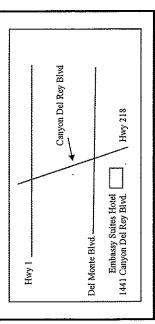
CONFERENCE LOCATION **Embassy Suites Monterey Bay** 1441 Canyon Del Rey Seaside, CA

Make your hotel reservations with the Embassy Suites Hotel. The hotel is charging CAPC guests \$233.12 for a King and \$255.56 for a Bay View or a Double (Tax inFor Reservations call (800) 362-2779 or the hotel directly at (831) 241-9136 (For Ana) mention you are with California Association of Public Cemeteries.

Or go to www.embassysuitesmontereybay.com under special rates enter group code "APC" The hotel is holding a block of rooms for us until Sunday, February 19, 2023 Hotel check-in time is 4:00 p.m. and check-out time is 11:00 a.m. Hotel room rate includes cooked-to-order breakfast each day. Free standard guestroom Wi-Fi. Self Parking is \$ 10.00 per night.

For additional information call the CAPC office at: (951) 925-1111 or toll free (888) 344-9858.

Directions to Embassy Suites Hotel



California Association Public Cemeteries



Annual Conference 65th

March 23 - 25, 2023

Embassy Suites Monterey Bay 1441 Canyon Del Rey Seaside, CA 93955

CALIFORNIA ASSOCIATION OF FUBLIC CEMELEKIES 65th ANNUAL CONFERENCE March 23rd-25th, 2023 REGISTRATION	
Name Position	
Guest Name	
District	
Address	
City/State/Zip	
First time attendee at CAPC event, Yes No	

\$ 535.00 Member Registration Fee (For One Person): (Non-Member Registration Fee For One Person \$ 635,00)

- Thursday Evening Hospitality
- Friday Lunch (Buffet)
 - Saturday Lunch (Plated) Friday Dinner (Buffet)
- Vegetarian Lunch) (Special Need:
 - Saturday Awards Dinner (Plated)

(Special Need: Vegetarian Dinner)

Guest Friday Buffet Lanch @ \$ 58.00 each

Guest Friday Buffet Lanch @ \$ 58.00 each

Gott Buffet: Mixed Others State, Arthchtok Pates Salad, Homemade potato Salad, Chips,
Roast Beef or Tukey Sandvich and Chef & Dessers

Guest Friday Buffet Dinner @ \$ 99.00 each
Canyon Del Rey Buffet Cesar Saled, Spined Nead, Sired New York Strips, Totallim with
Cream Sauce, Griffed Chicken, Paggies, Ree, Dinner Rolls and Assorted Desserts
Guest Saturday Plated Lunch @ \$ 47.00 each

(Special Need: Vegetarian Lunch)
Cobb Grilled Chicken Salad, Artisan Bread and Chef's Desserts

Guest Saturday Awards Plated Dinner @ \$89.00 each

(Special Need: Vegetarian Dinner)
Grilled Sliced Tri-Tip, Veggies, Poratoes, Salad, Dinner Rolls and Assorted Desserts

Platinum Silver Hospitality Co-Sponsor (Optional) \$ 50.00 to \$ 99.00 \$ 100.00 to \$ 199.00 \$ 200.00 and up

Total Enclosed:

Phone: 951-925-1111 Toll Free (CA): 888-344-9858 Fax: 951-652-3643 Send completed registration and check to: California Association of Public Cemeteries P.O. Box 119 San Jacinto, CA 92581

No refunds for cancellations received after February 24, 2023.

Applications from CAFC member districts are being accepted until January 20, 2025 for Scholarships to attend the conference Contact CAPC.

CAPC CONFERENCE HIGHLIGHTS

interested in increasing their knowledge of public cemetery district govern-Who should attend: Trustees, Managers, Secretaries and employees ance, operation and administration.

Featuring:

- "A Discussion of the Dangers and Difficulties in Managing and They're Not Your Friends, They're Your Employees: Supervising Employees in the Small Workplace"
- nar will review what are Prevailing Wages and Public Works Projects as well as when and how they apply. Mr. Velasquez will also discuss Prevailing Wages and The Public Works Projects 101: This semi-District's duties and requirements reporting the project to the Califorthe language needed in the contracts for these projects, and explain a nia Department of Industrial Relations.
- Harassment Prevention Training: Required Training for Trustees & Designated Staff Members.
- targets and expenditure needs. Some considerations involve an outlook longer than one year and lest we forget economics, people, politics and nature can flip that script in a heartbeat. This presentation will address many aspects where your preparation may be falling short and teach you how to develop data driven budget assumptions. ergy. Budget planning involves a realistic appraisal of your revenue Budget Preparation Training: Crafting a data driven budget that meets the needs of your stakeholders takes significant time and en-
- Problem Solving: Trustees, Managers/Secretaries combined breakout session will provide the opportunity to share information and ask questions about problems that are common to other districts.
- To ensure your problem will be addressed, submit your problem/question in advance with the attached Registration.
- liability/property & workers' compensation insurance and much more. Exhibitors of Cemetery: Equipment, supplies, computer programs
 - mon to their area of the state. These are distributed to attendees at the Door Prizes: Traditionally, Districts bring door prizes that are comevening events.
- at the end of the conference programs on Saturday afternoon. You have Grand Door Prize: A drawing for the Grand Door Prize will be held to be present to win,

"AND MUCH MORE"

Special Events:

Thursday, March 23, 2023:

- CAPC Annual Golf Tournament: Pacific Grove Golf Links
- tality from 5:30 7:00 p.m. Co-Sponsored by CAPC, Participating Hospitality: Don't miss the Thursday evening Exhibitor's Hospi-Districts and Exhibitors. There will be a tempting variety of hors d'oeuvres and fellowship with other cemeterians from districts throughout the state.
- another successful event. All co-sponsors funds collected will Districts and Exhibitors are encouraged to help make this be used for the Thursday evening Exhibitor's Hospitality.
- Recognition for Hospitality Co-Sponsors: \$ 50,00 to \$ 99,00
- \$ 100.00 to \$ 199.00
- Over \$ 199,00

Friday, March 24, 2023;

Join us Friday Evening Photo Booth Dancing Music Dinner

"Honorary Membership Awards"

Saturday, March 25, 2023: Saturday evening will be our Annual Awards Award, Trustee & Manager of the Year, Cemeterian of the Year and Ruben Dinner which will include announcing the selection of the Presidents' Siemens-Wayne Byington Memorial Award.

are encouraged and appreciated" "Donated Door Prizes

Drawings for door prizes donated by Districts and Exhibitors will be held at Friday and Saturday evening events.

California Association of Public Cemeteries Trustee of the Year Award Manager of the Year Award

Nominations are being accepted by the CAPC Awards Committee for selection of the "Trustee and Manager of the Year" for 2023.

Trustee of the Year

This award will be given to a trustee who has been nominated by his/her district for exceptional performance on behalf of the cemetery district. A committee appointed by the president will select the winning recipient.

Areas to be considered for the award are:

- Commitment of time and energy to working with others to improve and enhance their district.
- Developed new approaches, methods and systems to improve organizational effectiveness.
- Demonstrated imagination and creativity in finding solutions to problems and fostered changes that have benefitted their district.
- Developed a plan to achieve excellence within their district.

The nominee shall have served on a board of a public cemetery district for not less than four (4) years or one (1) full term, and is currently serving as a Trustee or recently retired within the past 12 months.

Any CAPC member district may submit a nominee from their district for consideration by the Awards Committee.

Manager of the Year

This award will be given to a manager who has been nominated by his/her district for innovative costs savings, beautification of the cemetery, etc.... A committee appointed by the president will select the winning recipient.

Areas to be considered for the award are:

- A manager who has gone above their job description to understand and meet the immediate as well as underlying needs of their district.
- Act as role model, displaying a positive and professional image at all times.
- Does whatever it takes to accomplish a task.
- Demonstrates a commitment to providing a positive, supportive and welcoming environment, bringing out the best in other individuals recognizing the potential in every employee.
- An individual that understands the financial concerns of their cemetery district and continually has
 ideas to keep expenses down, and at the same time allow their district to continue to improve, grow
 and expand.

The nominee shall have served as a district manager for not less than two (2) years, and is currently serving as a Manager or recently retired within the past 12 month.

Any CAPC member district may submit a nominee from their district for consideration by the Awards Committee.

Nominations and supporting material must be received by the CAPC office no later than January 20, 2023.



California Association of Public Cemeteries

Annual Golf Tournament

Pacific Grove Golf Links

77 Asilomar Blvd.
Pacific Grove, CA 93950
www.playpacificgrove.com
(831) 375-1313

Thursday, March 23, 2023 8:00 AM (1st Tee Time)

It is time for all CAPC golfers to get ready for your yearly golf outing. We will be playing on the beautiful course in Pacific Grove.

The cost for green fees and a shared cart is \$ 90.00 per person. All payments must be received by February 24, 2023. Please fill out the registration form and make checks payable to:

California Association of Public Cemeteries P.O. Box 119 San Jacinto, CA 92581 (888) 344-9858

Notes:

This course is very busy and is adamant about an accurate head count. We will not be able to add players at the last minute, so if you are interested in playing please be prompt with your registration. This course requires proper golf attire — collared shirt and no short shorts.

Onsite: The Grill at Point Pinos Restaurant is open daily 8am - 3pm (per website) Cafe -Expresso Bar to grab and go is open daily 7am - 3pm (per website) Please visit them at www.grillatpointpinos.com (Please cut and enclose with check) CAPC Golf Tournament — March 23, 2023 at the Pacific Grove Golf Links Golf @ \$ 90.00 Each Total enclosed: Golfers Name(s) Cemetery District or Vendor Please note any golfers you would like to have included in your foursome (no guarantees).



PALM SPRINGS CEMETERY DISTRICT RESOLUTION 1-2023

RESOLUTION OF THE BOARD OF TRUSTEES OF THE PALM SPRINGS CEMETERY DISTRICT, RIVERSIDE COUNTY, CALIFORNIA, REQUESTING TRANSFER OF FUNDS HELD IN THE PRENEED FUND TO THE GENERAL FUND AND THE ACCUMULATIVE CAPITAL OUTLAY FUND.

WHEREAS, it has been determined by the Board of Trustees of the Palm Springs Cemetery District that said District now has on deposit with the Treasurer of Riverside County, funds in the Preneed Fund; now, therefore,

BE IT RESOLVED, by the Board of Trustees of the Palm Springs Cemetery District that \$19,132.06 of the funds in the PreNeed Fund, 51265 shall be transferred to the General Fund, 51270

FURTHER RESOLVED, the Board of Trustees of the Palm Springs Cemetery District that \$9,925.00 of the funds in PreNeed Fund, 51265, shall be transferred to the Accumulative Capital Fund, 51275.

BE IT FURTHER RESOLVED that these fund transfers are the result of interment costs and contract refunds incurred for the months of December 1, 2022 to December 31, 2022.

BE IT FURTHER RESOLVED, that the Manager of the District is hereby authorized and directed to forward a certified copy of this resolution to the Treasurer of Riverside County and to the Auditor-Controller of Riverside County.

Section 1. CERTIFICATION

The Secretary of the Board of Trustees shall certify to the passage and adoption of this Resolution, enter the same in the book for original Resolutions of the District, and make a minute of passage and adoption thereof in the records of the proceedings of the Board of Trustees, in the minutes of the meeting at which this Resolution is passed and adopted.

vote:	APPROVED AND ADOPTED this 12th day of January 2023, by the following roll call
	AYES:
	NOES:
	ABSENT:
	ABSTAIN:
	Jan M. Pye, Chairperson
ATTEST:	
LaFaye M. F	Platter, Secretary